

SAT JULY 8<sup>TH</sup>, 2006

DEAR ROB,

I PERSONALLY WANT TO THANK YOU FOR THE EXCELLENT ADVICE YOU GAVE ME ON THE RECENT SALE OF THE HOUSE ON DORSEY AVE.

I WILL ADMIT I HAD NO IDEA THAT I COULD GET THE FIGURE THAT YOU SAID I COULD WITH THE CONDITION OF THE PROPERTY.

I TOOK YOUR ADVICE ON SOME MINOR THINGS I COULD DO TO MAKE THE HOUSE MORE APPEALING TO PROSPECTIVE BUYERS, AND SURE ENOUGH THINGS WORKED OUT.

IF IT HADN'T BEEN FOR YOUR CONFIDENCE IN KNOWING THE HOUSING MARKET, I PROBABLY WOULD HAVE GONE FOR A LOWER ASKING PRICE. I HAVE SOLD FIVE PREVIOUS DWELLINGS, AND I CAN HONESTLY SAY I NEVER FELT MORE CONFIDENT IN MY AGENT THEN I HAVE BEEN WITH YOU IN THESE LAST TWO SALES.

ONCE AGAIN I WANT TO THANK YOU FOR YOUR INSIGHT AND DIRECTION IN SELLING MY PROPERTY. I CAN HONESTLY SAY THAT I HAVE NEVER BEEN HAPPIER THEN I WAS WHEN YOU CALLED AND SAID WE HAD A CONTRACT, AND THEN OF COURSE THE SETTLEMENT.

IF I HEAR OF ANYONE LOOKING TO BUY OR SELL ANY PROPERTY BELIEVE ME, I WILL NOT HESITATE TO GIVE THEM YOUR NAME AND PHONE NUMBER.

BEST REGARDS,

Ed Homeringer